DEAR FRIENDS,

It is especially satisfying to check in with you at the completion of 2013, looking back at a year in which we achieved official recognition as a nationally accredited land trust. The Land Trust Alliance accreditation seal is a mark of distinction in land conservation. It recognizes organizations for meeting national standards for excellence, upholding the public trust, and ensuring that conservation efforts are permanent.

It’s the focus on the permanent part of that vision that is intensifying as we’ve rounded the corner into 2014 and beyond. The kind of farming we’ll need for the future will depend on the types of sustainable practices that the Farmland Trust requires on each of its conserved properties. Each year we work with farmers to ensure the land and water will be better off than the year before. This is stewardship. Though you help us conserve farms bound by the borders of an easement or a lease, our collective impact can extend beyond those, to the biome below, and to the waterways, habitats and communities surrounding. This is restoration.

We believe that if we’re conserving farmland forever, it should be capable of producing food forever.

So while we continue to fully celebrate the farmland preservation successes of 2013—including that of 95-acre Sturgeon Farm, now home to Dropstone Farms—we will also be working to ensure that conserved farmland will propagate healthy soil, air, water, and of course, food for future generations. Raising increasing funds for stewardship and conservation will take more commitment and support, from more sources, than ever before.

With your help, we’ve demonstrated that protecting nature and farmland need not be divergent concepts—and in fact, that it is our responsibility to ensure that the lands in our care are not just producing healthy food for our communities, but also promoting health in the ecosystems surrounding them.

In gratitude,

Rebecca Sadinsky, Executive Director  Randy Lee, Board President
2013 Key Accomplishments

After an accreditation process lasting two years and involving extensive documentation and rigorous reviews, PCC Farmland Trust was officially recognized as a nationally accredited land trust. Accreditation provides the public with an assurance that accredited land trusts meet high standards for quality and that the results of their conservation work are permanent.

Sturgeon Farm saved! Dating back to the 1920s, the farm was once a thriving dairy, and features the prime agricultural soils found throughout the Puyallup River Valley. The property is now farmed by Lauren Manes and Garth Highsmith of Dropstone Farms. They raise cows, pigs, lambs, turkeys, chickens, and ducks. The preservation of this farm would not have been possible without the donors who stepped up during the summer-long capital campaign that allowed us to close before state funds were available.

Completed a GIS analysis of priority farmlands to target for conservation in our two focus areas: the Puyallup and Snoqualmie Valleys. In 2014, we’ll be using these GIS results to inform our work with partners, and to reach out to landowners to target the highest priority lands in tandem with partner organizations—with the goal of accelerating overall farmland conservation in our focus areas.

2013 marked the launch of our On the Farm series (sponsored by Chipotle Mexican Grill). Each event highlighted a topic related to sustainable farming and gave participants the chance to make connections with local food and farmers. In 2013, supporters visited baby lambs at Camelot Downs Farm, learned about holistic heard management at Jubilee Farm, and much more.

October Pierce County tour: With brand-new Dropstone Farms and preservation of the Reise Farm in 2012, we had a lot to celebrate in Pierce County! In October we headed south for a multi-farm tour in the Puyallup Valley, which also included tours of Cheryl the Pig Lady Farm, Clean Food Farm, and Sanford’s Farm.

Completed our fourth year of Local Chefs for Local Farms events, featuring Maria Hines, Ethan Stowell, Jason Franey and Mark Canlis.

Continued key restoration and stewardship work, including monitoring 1294 acres and 13 farm properties, hosting three major restoration events, and hiring a WCC/AmeriCorps Intern.

Launched our redesigned website—now leaner, cleaner and better organized, our website includes more information on our individual preserved farms, our regions of concentration, and all the different ways supporters can learn more and get involved.

Welcomed new board members Alexandra “Xan” Gerson, Sandra Wood, and Sylvia See.

2014 Looking Ahead

Helsing Junction: the Trust’s first farm conservation easement in Thurston County is on its way.

Shelstad Farm: We’re working to close another Pierce County conservation easement in 2014.

On the Farm continues in 2014 with a diverse array of offerings, including yoga on the farm, birding, geology, and photography events. We also are continuing to partner with SIFF to offer “On the Farm at the Movies”—a series of films featuring topics having to do with sustainable agriculture and food.

A wide variety of organizational improvements, including an updated strategic plan, new tools to maintain land affordability for farmers and formalized marketing and engagement plans.

New Conservation initiatives:
We are working to incorporate and test affordability measures in our conservation easements, with the goal of making conserved land more affordable to future generations of farmers and producers.
# Financial Report
## January 1 - December 31, 2013

## OPERATING EXPENSES

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fund Development</td>
<td>$176,365</td>
<td>7%</td>
</tr>
<tr>
<td>Management</td>
<td>$71,575</td>
<td>3%</td>
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<tr>
<td>All Programs</td>
<td>$717,366</td>
<td>29%</td>
</tr>
<tr>
<td>Community Education</td>
<td>$81,498</td>
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<tr>
<td>Stewardship</td>
<td>$115,033</td>
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<tr>
<td>Farmland Preservation</td>
<td>$520,835</td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$965,306</td>
<td></td>
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</table>

## CONSERVATION CAPITAL EXPENSES

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Easements &amp; Property Acquisitions</td>
<td>$1,510,000</td>
<td>61%</td>
</tr>
<tr>
<td><strong>COMBINED TOTAL</strong></td>
<td>$2,475,306</td>
<td>100%</td>
</tr>
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</table>

## OPERATING SUPPORT

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individual Donations</td>
<td>$673,223</td>
<td>23%</td>
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<tr>
<td>Corporate Donations</td>
<td>$306,446</td>
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<tr>
<td>Foundation Grants</td>
<td>$107,061</td>
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<td>Earned Income</td>
<td>$60,703</td>
<td>2%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>$1,147,433</td>
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## CONSERVATION CAPITAL - RESTRICTED SUPPORT

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Future Farms - Individuals</td>
<td>$259,473</td>
<td>9%</td>
</tr>
<tr>
<td>Government Grant</td>
<td>$1,475,000</td>
<td>51%</td>
</tr>
<tr>
<td><strong>COMBINED TOTAL</strong></td>
<td>$2,881,906</td>
<td>100%</td>
</tr>
</tbody>
</table>

### Expenses
- **All Programs** 29%
- **Fund Development** 7%
- **Management** 3%
- **Easements & Property Acquisitions** 61%

### Support
- **Government Grant** 51%
- **Corporate Donations** 11%
- **Future Farms - Individuals** 9%
- **Foundation Grants** 4%
- **Earned Income** 2%
- **Individual Donations** 23%
We are very saddened to share the news of the passing of a farmer, Gary Fisher, in early 2014. Gary and his wife Lois were the first to donate an easement, of Camelot Downs Farm, to the Farmland Trust in 2010. The Fishers dedicated their farm and their retirement years to cultivating and teaching about heritage breed animals through 4H, farm tours, and community involvement. Gary was passionate about educating the public about sustainable pasture management, holistic livestock health, and good stewardship. Lois continues to manage the farm and carry on Gary’s legacy. Read more about Gary’s life and work at pccfarmlandtrust.org/garyfisher

**2013 Donors**

**LEGACY GIVING**
Donors who have designated PCC Farmland Trust in their estate planning.

- Kevin Beder
- David Carr
- Dean Carrell
- Christopher Edwards
- Elizabeth and Matt Fikejs
- Norma L. Gellert
- Susan Henderson
- Niki Hermanson
- Sue Holbink & Ed Hazen
- Randy and Mari Lee
- Don Myhre
- Kelly Sanderbeck and Brent Ewing
- Barbara Yocom and Bruce Mowrer

**$10,000 - $19,999**
- Anonymous
- Badger Mountain Vineyard & Powers Winery
- Duane and Anita Campbell
- John Fine and Susan Harrington
- Greater Tacoma Community Foundation
- Lucy Hadac
- Robert and Joan Sample
- Winsome and Brian Schwalbach
- Jean and Joel Skerlong
- The Seattle Foundation

**$5,000 - $9,999**
- Anonymous
- Bill and Trice Booth
- Chipotle Mexican Grill
- Odwalla
- Organically Grown Company
- David and Laurie Rosenfeld
- Seattle Chocolates
- Siebhs Farms
- Steve and Luan Sundquist
- Kal and Doug Taylor
- Theo Chocolate
- Norm Tjaden

**$2,500 - $4,999**
- Anonymous
- Clif Bar
- Laurie Bennett Elleslad
- Essential Baking Company
- Yvonne and Daniel Hall
- Randy and Mari Lee
- Lifeway Foods, Inc.
- Lundberg Family Farms
- Pete and Judy Nelson
- Organic Valley Family of Farms
- Roxanne Scott and Randy Omel
- Sharon Swift
- Carol Thomas and Mark Wilbert

**$1,000 - $2,499**
- Anonymous
- Steve and Diane Adam
- Adobe Systems Inc.
- Alaffia
- Patricia Allen
- Amazing Grass
- James Apa
- Stephanie Baker
- David and Leigh Bangs
- Barbara Banks
- Barbara’s Bakery
- Peter Bergler and Brent Haynes
- Blue Marble Brands
- Bob’s Red Mill Natural Foods, Inc.

---

*Volunteers walking away from a job well done at Reise Farm.*  Jo Arlove Photography
2013 Donors, cont.

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Jennifer and Henry Gordon
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Robert Gould
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Allen and Carol Gown
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Scott McCormick
Marilyn McCormick-Scheak
Our sincere apologies if we neglected to acknowledge your contribution. Please contact us with corrections. Thanks again for your support!

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Barbara Young
Cynthia Young
Stephen Zielke
Taryn Zier

Our Conservation & Stewardship Manager, Brenda Campbell, teaches some young guests about the animals at Camelot Downs Farm. Jo Arlone Photography